

Comprehensive Personality Report for **Clinton W. Pillay**

INTJ · Strategist · Intellectual · Introverted · Intrapersonal · Naturalist · Linguistic · Visual · Left-Brained



July 11, 2015

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"Personality is to a man what perfume is to a flower."

—Charles M. Schwab

"Personality is that which is most intimate to me—that by which I must act out my life. It is that by which I belong to man, that by which I am able to reach after God; and He has given to me this pearl of great price. It is an immortal treasure; it is mine, it is His, and no man shall pluck it out of His hand."

—Hugh Reginald Haweis

Introduction to Your Report



Clinton, thank you for investing in your comprehensive personality report from *Personality Max*™.

Personal Growth

Personal growth is the main purpose of your personality report. Most people enjoy learning new and interesting things about themselves. We hope that you too will enjoy learning about yourself. Our main interest, however, is that you will be equipped with personal information that will help you lead a more *effective* and *fulfilling* life.

Comprehensive Report

We call your report *comprehensive* because it entails more than just personality type. There are many dimensions to a person. Beyond innate personality traits such as Extraversion and Introversion, there are natural talents and preferred methods of learning. This is why in addition to **Personality Type** and **Preferences**, we include your **Multiple Intelligences**, **Learning Styles** and **Brain Hemispheres**.

Personally Informative, Easy to Follow

Your report is broken down into several chapters. Each page builds upon previous pages. We'll start you off slow then go into more detail and break down each aspect of your personality piece by piece. You will notice that based on your results, we have formed many charts that illustrate the strength of different aspects of your personality. Comparisons to the average and population details are also provided. We have gone to great lengths to make your report *easy to follow*, *attractive*, *informative* and *highly personalized*.

Reach for the Stars

Knowing the details of your personality fosters personal growth. That being said, your report also provides personalized strategies for the enhancement of your relationships, career and learning opportunities. We want you to focus on your strengths and *reach for the stars*.

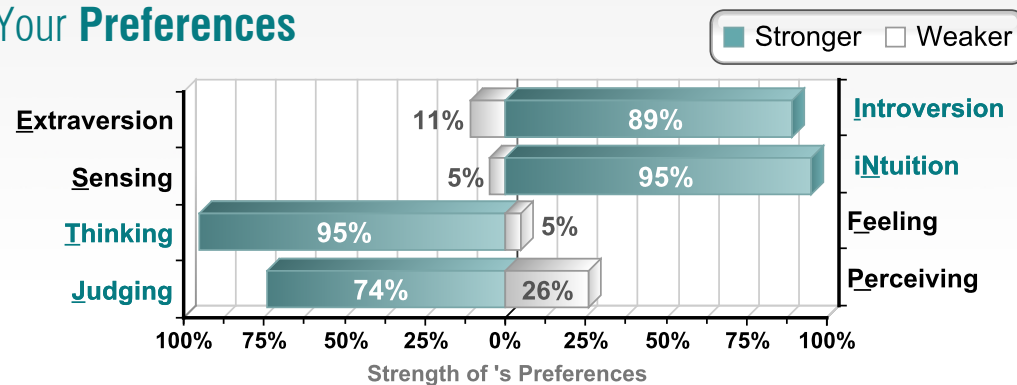
First: Your Results Snapshot



Clinton's Results Snapshot

The following is a quick summary of your results. A deeper analysis of your personality is provided throughout the remainder of your report.

Your Preferences

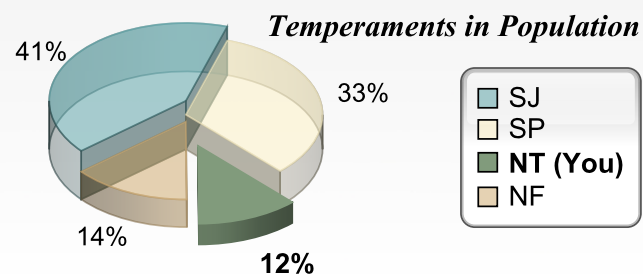


Your Temperament

NT

iNtuitive + Thinking

Known as *Intellectual*



Your Personality Type

INTJ

Introverted + iNtuitive + Thinking + Judging

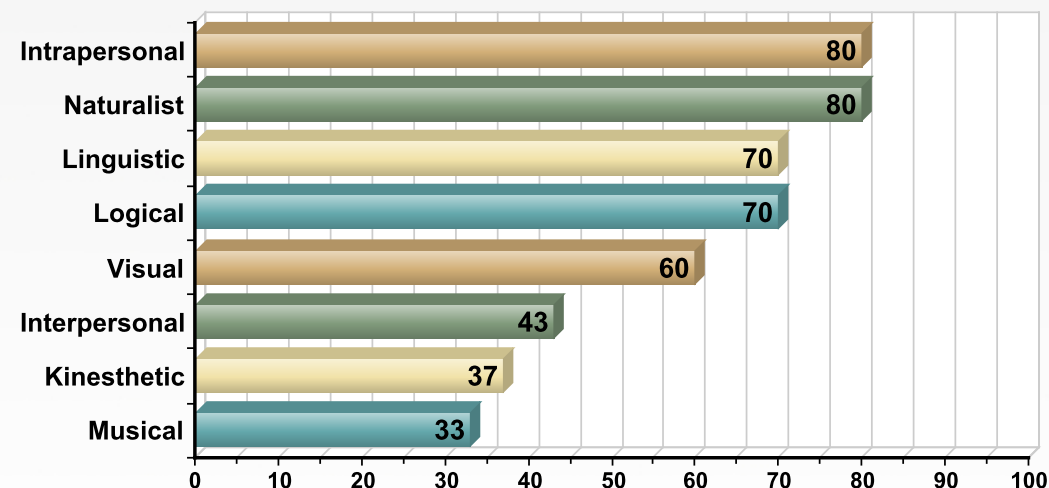
Known as *Strategist*

Population: 1.5% (2.5% of males, 0.5% of females)

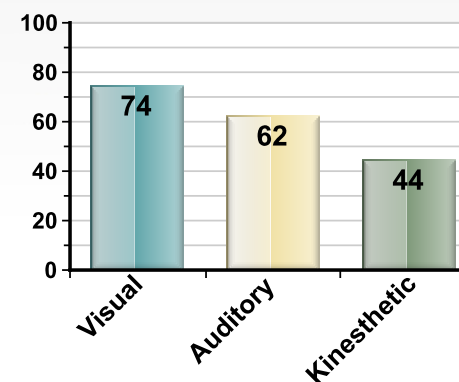
Primary Function:
Introverted Intuition

Secondary Function:
Extraverted Thinking

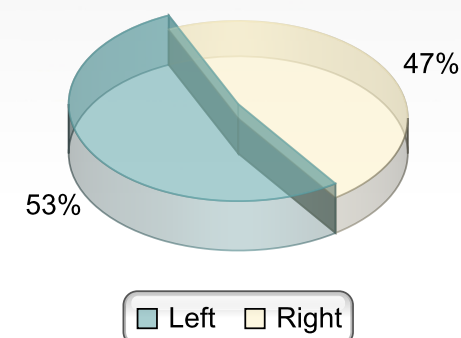
Your Multiple Intelligences



Your Learning Styles



Your Brain Hemispheres



We'll help you understand your results by breaking them down bit-by-bit on the following pages...





Personality Theory

You have a set of unique traits that make you who you are. The study of personality identifies and organizes your characteristics and behaviors in such a way as to help you better understand yourself.

Your Preferences

There are four pairs of opposite preferences. Everybody has a greater tendency toward one preference than the other in each pair. For example, in the *Thinking (T) vs. Feeling (F)* pair, you have a stronger tendency toward Thinking (T). Note that each preference has a single letter (such as "F") that identifies it.

Your Temperament

People can be classified as having one of four temperaments. The idea that there are four temperaments has been around for centuries and is useful for painting a broad picture of a person. We identify temperament by a person's preference letters. For example, since you prefer Intuition (N) and Thinking (T), your temperament is NT.

Your Personality Type

Personality Type is more specific than temperament. In fact, there are four personality types within each temperament, for a total of 16 distinct types. As with temperament, personality type is also identified by the letters of your dominant preferences. A detailed picture can be painted for each personality type.

Your Mind

Add the mind to all of this. A person has a natural set of *Multiple Intelligences* (logical, linguistic, musical, etc.) in which they excel as well as preferred *Learning Styles* (auditory, visual, etc.). Further, *Hemispheric Dominance* (which side of your brain is utilized more often) plays a role in shaping your personality.



Your Preferences

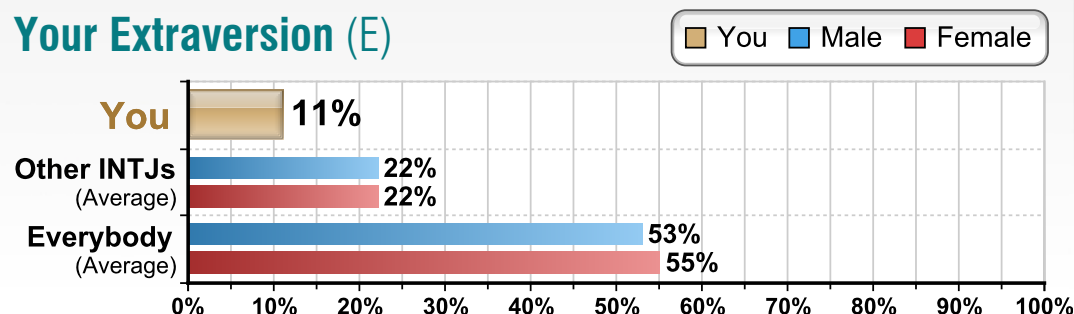
Your preferences are **Introversion, Intuition, Thinking and Judging**



Extraversion vs. Introversion in You

Extraversion (E) and Introversion (I) describe how a person directs their energy either outwardly toward people and activities or inwardly toward thoughts and ideas. Of the two, **your dominant preference is Introversion**. Although everybody exhibits characteristics of each preference to some degree, you can be referred to as an *Introvert*.

Your Extraversion (E)



About Extraversion

Extraversion is characterized by a preference to focus on the world *outside* the self. Extraverts are energized by social gatherings, parties and group activities. Extraverts are usually enthusiastic, gregarious and animated. Their communication style is verbal and assertive. Extraverts often need to talk in order to think. They enjoy the limelight.

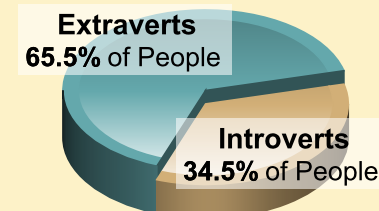
Characteristics of Extraversion

- Sociable
- Energized by interaction
- Assertive
- Gregarious
- Talkative
- Enthusiastic
- Expressive
- Volunteers personal info
- Many friends
- Easy to approach
- Enjoys groups

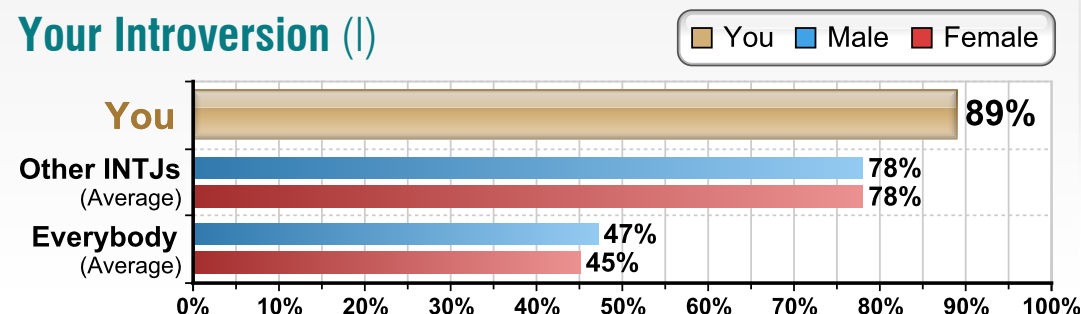


Extraversion and Introversion are opposite preferences. Your natural tendency toward one is stronger than the other.

- You are **93% more Introverted than the average**
- You are part of the minority of people who are primarily Introverted
- Males on average are slightly more Introverted than females



Your Introversion (I)



About Introversion

Introversion is characterized by a preference to focus on the *inside* world. Introverts are energized by spending time alone or with a small group. They find large group gatherings draining because they seek depth instead of breadth of relationships. Introverts process information internally. They are great listeners and think before talking.

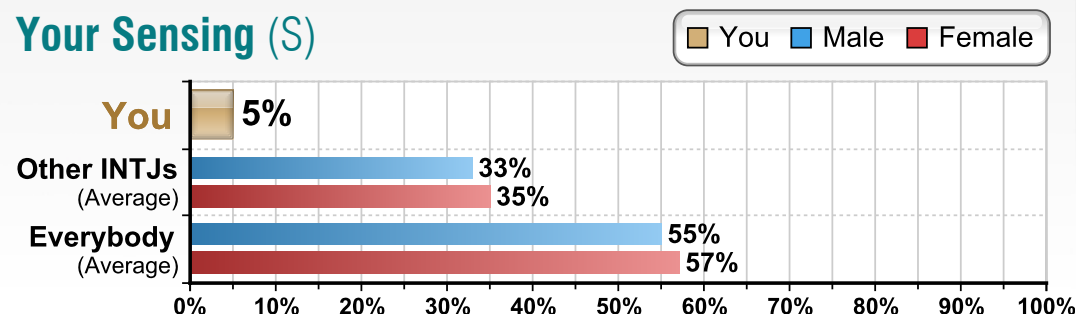
Characteristics of Introversion

- Energized by time alone
- Private
- Keeps to self
- Quiet
- Deliberate
- Internally aware
- Fewer friends
- Prefers smaller groups
- Peaceful
- Independent
- Thinks before speaking
- Enjoys solitude

Sensing vs. iNtuition in You

You use Sensing (S) and Intuition (N) to receive and process new information either by using your five senses or in more abstract ways. Both preferences in this pair are used by everybody to some degree. With that said, you can be classified as an *Intuitive* since **your dominant preference is Intuition**.

Your Sensing (S)



About Sensing

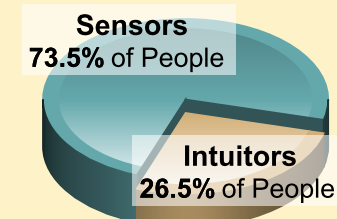
Sensors focus on the present. They are "here and now" people. They are factual and process information through the five senses. They see things as they are because they are concrete and literal thinkers. They trust what is certain. Sensors value realism and common sense. They like ideas with practical applications.

Characteristics of Sensing

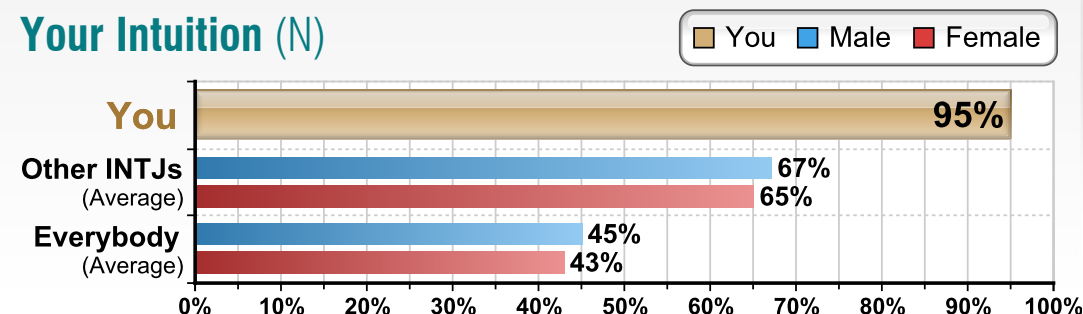
- Concrete
- Realistic
- Lives in the present
- Aware of surroundings
- Notices details
- Practical
- Goes by senses
- Factual
- Trusts certainty
- Values common sense

Sensing and Intuition are opposite preferences. Your natural tendency toward one is stronger than the other.

- You are **102% more Intuitive than the average**
- You are part of the minority of people who are primarily Intuitive
- Males on average are slightly more Intuitive than females



Your Intuition (N)



About Intuition

Intuitive people live in the future. They are immersed in the world of possibilities. They process information through patterns and impressions. Intuitive people value inspiration and imagination. They gather knowledge by reading between the lines. Their abstract nature attracts them toward deep ideas, concepts and metaphors. They can see the "big picture" and are analytical.

Characteristics of Intuition

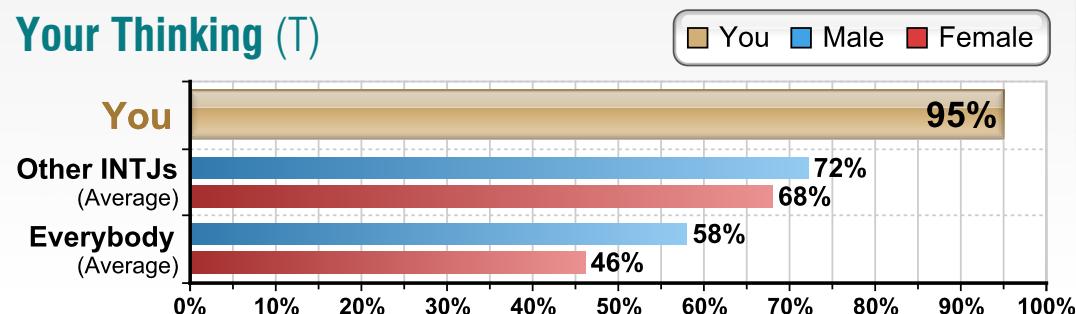
- Future-focused
- Sees possibilities
- Inventive
- Imaginative
- Deep
- Abstract
- Idealistic
- Complex
- Theoretical
- Philosophical



Thinking vs. Feeling in You

The Thinking (T) and Feeling (F) preference pair refers to how you make decisions, either by objective logic or subjective feeling. **Your dominant preference is Thinking** so you can be classified as a *Thinker*. Each of the two preferences are employed by everybody at different times and to different degrees.

Your Thinking (T)

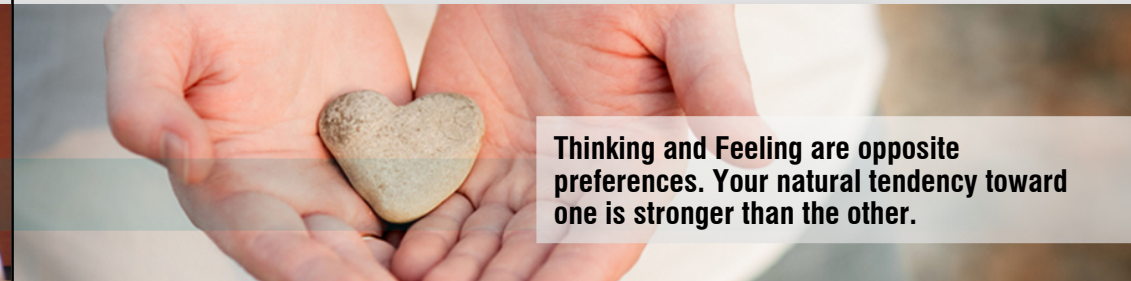


About Thinking

Thinking people are objective. They make decisions based on facts. They are ruled by their head instead of their heart. Thinking people judge situations and others based on logic. They value truth over tact and can easily identify flaws. They are critical thinkers and oriented toward problem solving. Thinking does not mean a person is without emotion.

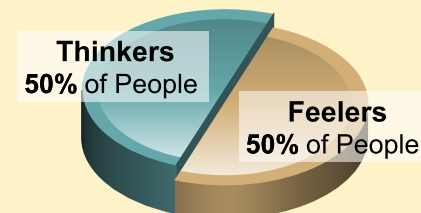
Characteristics of Thinking

- Logical
- Objective
- Decides with head
- Seeks truth
- Rational
- Impersonal
- Critical thinking
- Thick-skinned
- Firm with people
- Driven by thought

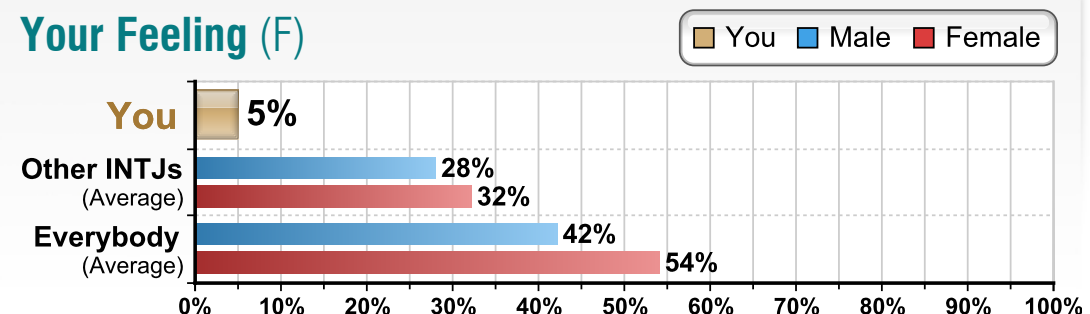


Thinking and Feeling are opposite preferences. Your natural tendency toward one is stronger than the other.

- **You are 83% more Thinking than the average**
- Thinkers like you make up about half of the population
- The majority of males are Thinkers while the majority of females are Feelers



Your Feeling (F)



About Feeling

Feeling people are subjective. They make decisions based on principles and values. They are ruled by their heart instead of their head. Feeling people judge situations and others based on feelings and extenuating circumstances. They seek to please others and want to be appreciated. They value harmony and empathy.

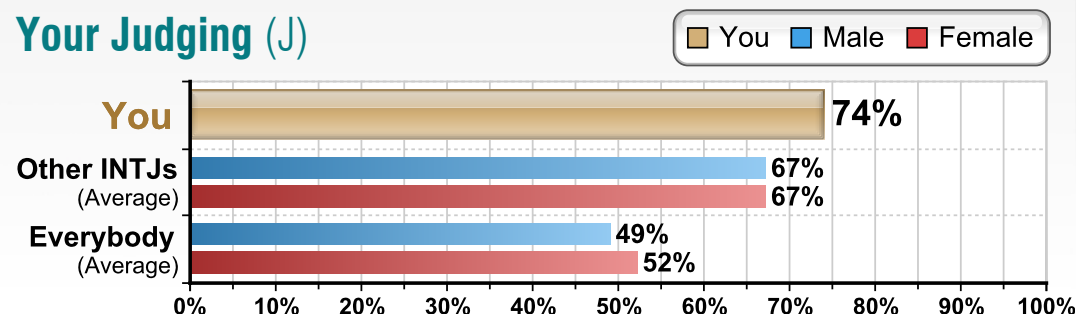
Characteristics of Feeling

- Decides with heart
- Dislikes conflict
- Passionate
- Driven by emotion
- Gentle
- Easily hurt
- Empathetic
- Caring
- Warm
- Subjective

Judging vs. Perceiving in You

Judging (J) and Perceiving (P) are how you interact with the world outside yourself, either in a structured or flexible manner. All people use both of these preferences to different degrees but one is more dominant. Since **your dominant preference is Judging**, you can be referred to as a *Judger*.

Your Judging (J)



About Judging

Judging people think sequentially. They value order and organization. Their lives are scheduled and structured. Judging people seek closure and enjoy completing tasks. They take deadlines seriously. They work *then* they play. The Judging preference does not mean judgmental. Judging refers to how a person deals with day-to-day activities.

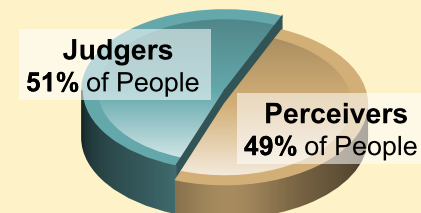
Characteristics of Judging

- Decisive
- Controlled
- Completes projects
- Organized
- Structured
- Scheduled
- Quick at tasks
- Responsible
- Seeks closure
- Makes plans

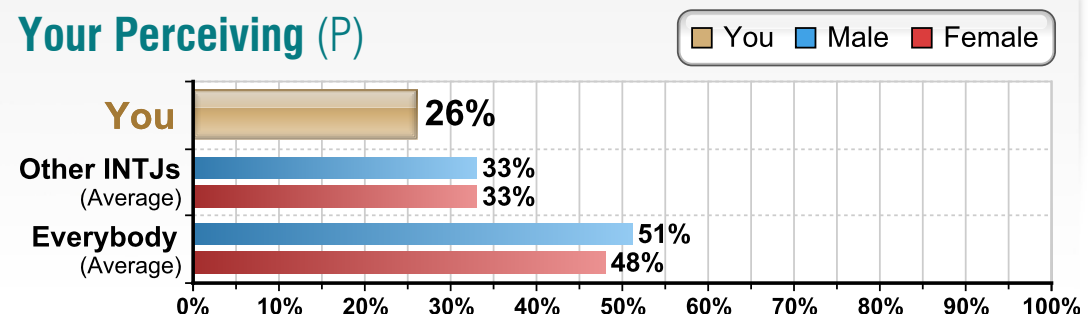


Judging and Perceiving are opposite preferences. Your natural tendency toward one is stronger than the other.

- You are **48% more Judging than the average**
- You are part of the slight majority of people who are primarily Judging
- Females on average are slightly more Judging than males



Your Perceiving (P)



About Perceiving

Perceivers are adaptable and flexible. They are random thinkers who prefer to keep their options open. Perceivers thrive with the unexpected and are open to change. They are spontaneous and often juggle several projects at once. They enjoy starting a task better than finishing it. Deadlines are often merely suggestions. Perceivers play as they work.

Characteristics of Perceiving

- Adaptable
- Relaxed
- Random
- Carefree
- Spontaneous
- Changes tracks midway
- Keeps options open
- Procrastinates
- Dislikes routine
- Flexible

Your Temperament

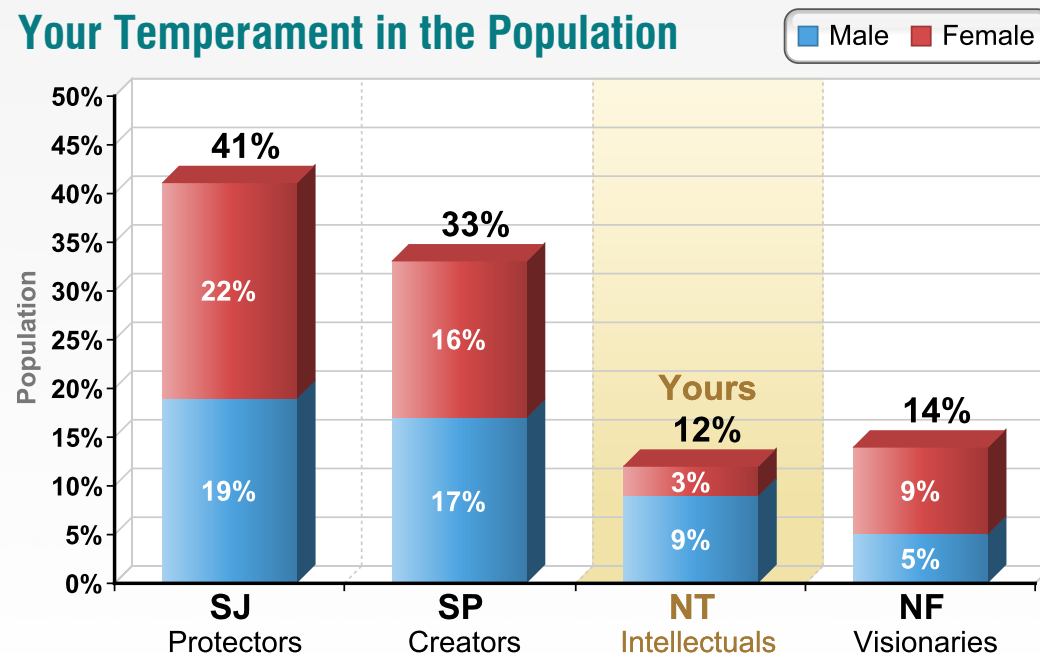
There are four temperaments.
Yours is **NT (Intellectual)**

The Four Temperaments

Many psychologists, philosophers and other thinkers have for centuries proposed that there are four temperaments that can describe a person with reasonable accuracy. As mentioned earlier in *Personality Theory* (p. 5), we identify your temperament by the strength of your preferences. Your temperament is **NT** since you lean toward the *Intuition (N)* and *Thinking (T)* preferences, for example.

In this report, your temperament can be thought of as a general overview of your personality. On the following pages you will learn about all four temperaments (for perspective) and you will learn about your own temperament in detail.

Your Temperament in the Population



The Four Temperaments (continued)

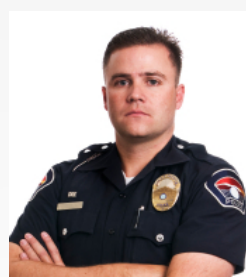
See how your temperament compares to others. Knowing about the other temperaments helps you understand others better.

SJ - The "Protector"

Sensing + Judging

Protectors are realistic, reliable, diligent and industrious. They are quick to provide solutions for legitimate needs and value work that is done properly. Protectors act carefully on what is concrete. Being natural leaders, it's not surprising that many American presidents have been SJs.

Career Matches: Police, Military, Accountant, Administrator, Judge
Famous SJs: George Washington, Queen Elizabeth II, Warren Buffet
Fictional SJs: Lucy (Peanuts Comic), Leonard McCoy (Star Trek)



SP - The "Creator"

Sensing + Perceiving

Creators are observant, experiential and driven by sensation. They are flexible, aesthetically aware, "here and now" people that, with hardly a moment's notice, will go where their senses lead. Creators are often attracted to athletics and anything that involves creating or crafting.

Career Matches: Musician, Pilot, Photographer, Detective, Paramedic
Famous SPs: Barbara Streisand, Bill Clinton, Mozart, Michael Jordan
Fictional SPs: James Bond, Bart Simpson, Han Solo (Star Wars)

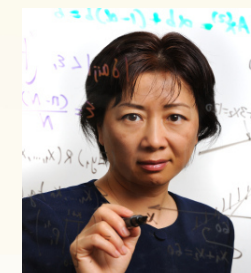


NT - The "Intellectual"

iNtuition + Thinking

Intellectuals are introspective, logical and on a constant quest for knowledge. They are practical and unsentimental in their approach to problem solving. Abstract, theoretical and technically adept, NTs are naturally inventive. They can also be described as analytical, inquisitive and often independent.

Career Matches: Engineer, Scientist, Psychologist, Lawyer, Inventor
Famous NTs: Albert Einstein, Bill Gates, Margaret Thatcher, Socrates
Fictional NTs: Kramer (Seinfeld), Data (Star Trek), Gandalf (LOTR),



Your Temperament

NF - The "Visionary"

iNtuition + Feeling

Visionaries are intuitive, imaginative and highly idealistic. They desire to contribute goodness and meaning to the lives of others. They accomplish this through their nurturing, insightful and encouraging nature. Visionaries can be very passionate about the causes they believe in.

Career Matches: Therapist, Social Worker, Teacher, Writer, Activist
Famous NFs: Albert Schweitzer, Princess Diana, Dr. Seuss
 Martin Luther King Jr., Charles Dickens
Fictional NFs: Luke Skywalker, Anne of Green Gables, Tin Man



You have already learned that your temperament is NT (Intellectual).
 We'll go into more detail about your temperament in the next section.



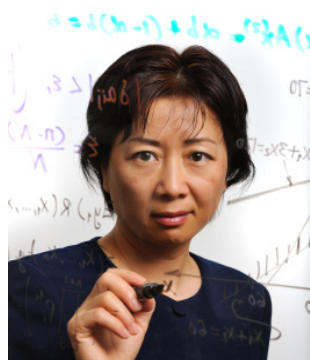
About Your Temperament

Intellectual (NT)

Intellectuals (NTs) are intelligent, independent and determined. They are high-achievers, driven not only to acquire but also to master large amounts of information. They are self-sufficient, logical and value reason. While Intellectuals have a desire to know everything, they also tend to question anything. Their keen interest in investigation and questioning make them great researchers and inventors.

They are good at seeing the "big picture." They work well alone and are able to concentrate and study for long periods of time. Intellectuals enjoy abstract and theoretical discussions. They respect brilliance and self-reliance in others. Intellectuals dislike illogical instructions and emotional conversations.

iNtuition + Thinking



Famous Intellectuals

Thomas Edison
Inventor

Margaret Thatcher
British Prime Minister

Franklin Roosevelt
American President

Harrison Ford
Actor

Thomas Jefferson
American President

Julia Child
Chef, Author

Walter Raleigh
Writer, Poet, Explorer

Nikola Tesla
Inventor, Physicist

Bill Gates
Microsoft Founder

Sir Isaac Newton
Astronomer

Jane Austen
Author

C. S. Lewis
Apologist, Author

Schwarzenegger
Actor, Calif. Governor

Walt Disney
Entrepreneur

Lance Armstrong
Cyclist

Meryl Streep
Actress

Carl Jung
Psychiatrist

Albert Einstein
Physicist

Abraham Lincoln
American President

Socrates
Greek Philosopher

Susan B. Anthony
Civil Rights Leader

Fictional Characters

Gandalf
Lord of the Rings

'Doc' Brown
Back to the Future

Cosmo Kramer
Seinfeld

Bugs Bunny
Looney Tunes

Mr. Darcy
Pride and Prejudice

Michael Corleone
The Godfather

Data
Star Trek

Intellectual is one of four temperaments.
No temperament is better than another.
Each temperament is different but equal.

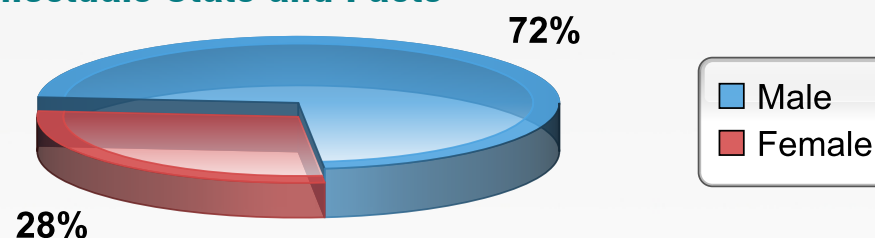
Intellectual Career Matches

NTs are commonly skilled at and often find satisfaction with the following careers.

- Engineer
- Scientist
- Inventor
- Programmer
- Systems Analyst
- Consultant
- Entrepreneur
- Writer
- Psychologist
- Teacher/Professor
- Lawyer/Attorney
- Judge

Career matches specific to your results are provided in a later chapter.

Intellectuals Stats and Facts



- NTs make up only about 12% of the general population.
- Female NTs are the most rare of all temperament-gender combinations, at just 3% of all people.
- Many notable thinkers, inventors and scientists have been NTs.

"The task of the modern educator is not to cut down jungles, but to irrigate deserts. "

— C.S. Lewis

There are four personality types within the NT temperament.
We'll go into detail about your type in the next chapter.



Your Personality Type

There are 16 personality types. Yours is **unique**.

The 16 Personality Types

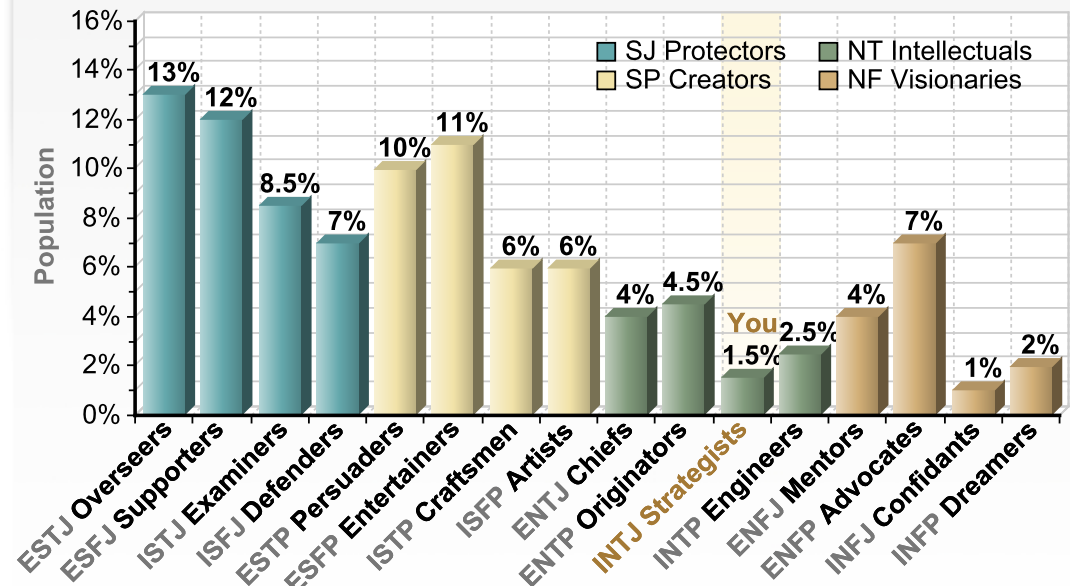
Many of today's theories of psychological typology are based on the work of Swiss psychiatrist Carl Gustav Jung, who wrote *Psychological Types* in 1921. He was the founder of analytical psychology, which studies the motivations underlying human behavior.

Your personality type is a detailed classification of the innate characteristics that make you who you are. Each of the four temperaments can be divided into four types, making a total of 16 distinct personality types. As with temperament, your type is determined by the strength of your preferences.

Your four dominant preferences are *Introversion (I)*, *Intuition (N)*, *Thinking (T)* and *Judging (J)*. Therefore, based on a lettering system, your personality type is **INTJ**.

No personality type is better than another. Each person has a unique set of equally valuable characteristics. Understanding your type can be useful in many ways, including relationships and school or career.

Your Personality Type in the Population





The Types in Your Temperament

Your temperament (NT) can be broken down into four personality types.



ENTJ - The "Chief"

Extraverted + iNtuitive + Thinking + Judging

ENTJs are strategic, organized and possess natural leadership qualities. They are able to understand complicated situations and quick to develop intelligent solutions. ENTJs are decisive and value knowledge, efficiency and competence.



ENTP - The "Originator"

Extraverted + iNtuitive + Thinking + Perceiving

ENTPs are logical, innovative, curious and inventive. They see possibilities for improvement and possess the ability to understand complex concepts. ENTPs are introspective and care-free nonconformists. They can be good conversationalists and exciting company.



INTJ - The "Strategist"

Your Personality Type

Introverted + iNtuitive + Thinking + Judging

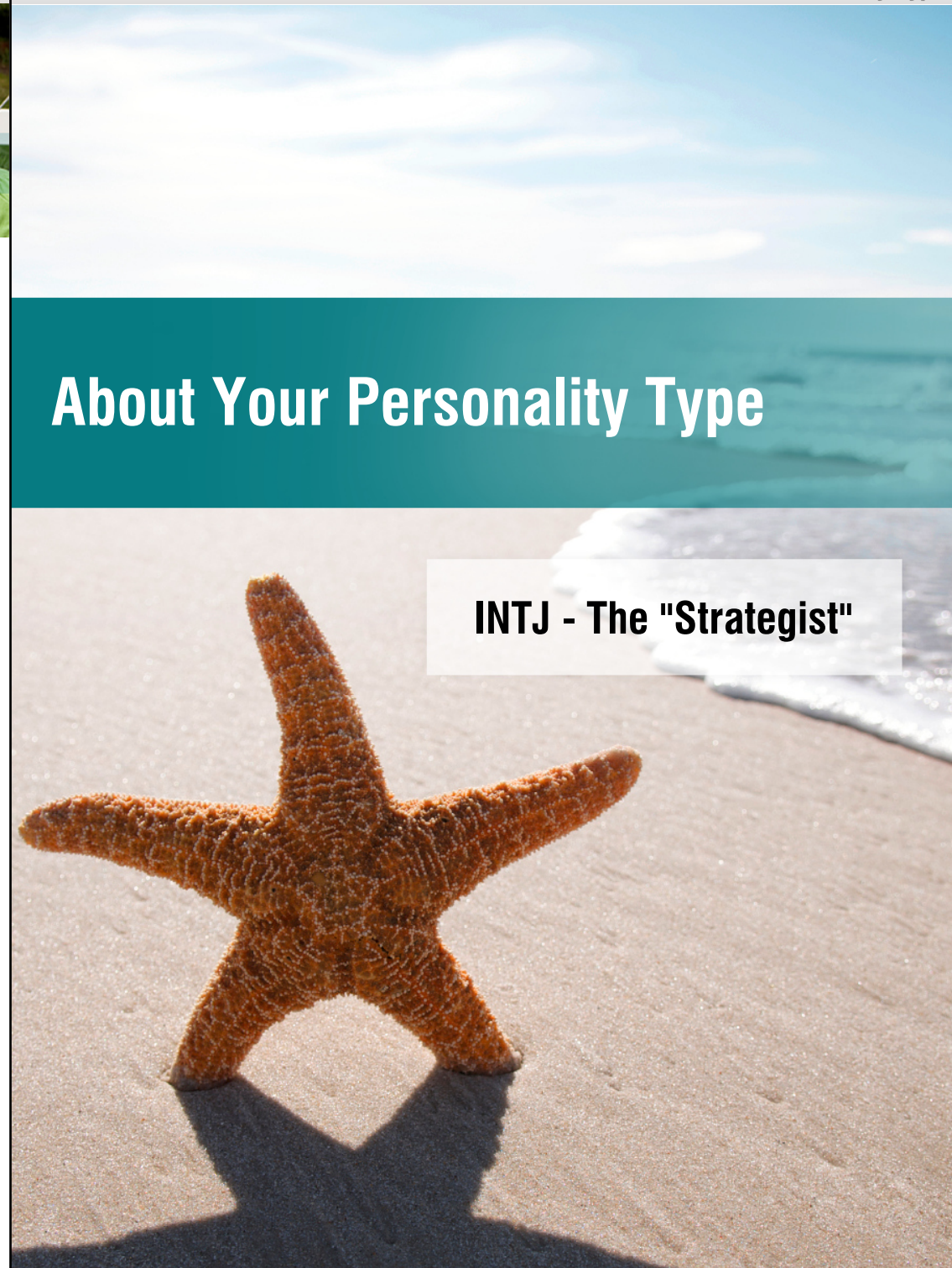
INTJs are introspective, analytical, determined and decisive. As leaders, they prefer to stay in the background and expect competence from others. Knowledgeable, strategic and adaptable, INTJs are talented at bringing ideas from conception to reality.



INTP - The "Engineer"

Introverted + iNtuitive + Thinking + Perceiving

INTPs are logical, individualistic, reserved, and very curious individuals. They focus on ideas, theories and the explanation of how things work. INTPs have the ability to focus intently on a subject and appreciate intelligence in others. They are often good debaters.



About Your Personality Type

INTJ - The "Strategist"

About Your Personality Type

Strategist (INTJ)

Your personality type is **INTJ**, nicknamed the *Strategist*. The following pages provide in-depth details about your type.

Your Type Details

Preferences

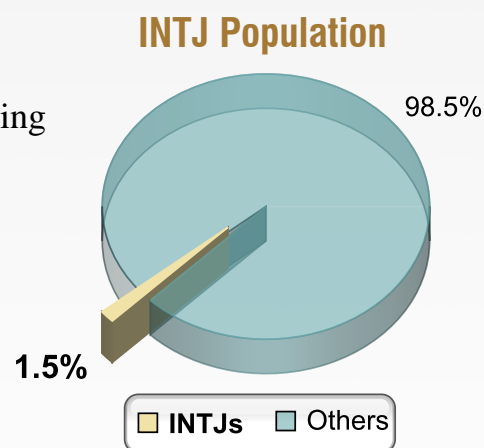
Introverted, intuitive, Thinking, Judging

Temperament

Intellectual (NT)

Functions

Primary: Introverted Intuition
Secondary: Extraverted Thinking
Tertiary: Introverted Feeling
Least: Extraverted Sensing



Describing Your Type

These are keywords that often describe Strategists.

- Analytical
- Structured
- Objective
- Introspective
- Perfectionist
- Attentive
- Controlled
- Private
- Responsible
- Self-confident
- Thick-skinned
- Quiet
- Determined
- Independent
- Impersonal
- Theoretical
- Intense
- Strategic
- Adaptable
- Complex
- Conceptual
- Disciplined
- Deliberate
- Abstract

Your Type Profile

"I cannot live without books."

—Thomas Jefferson

Strategists are private, independent and self-confident. They strive for perfection and achievement. They are gifted strategists with analytical, conceptual and objective minds. They are flexible and like to formulate contingency plans. Strategists are able to see the reasons behind things.

Introversion

Strategists direct their energy inward. They are energized by spending time alone. They typically have fewer friends and prefer small groups. They are private, quiet and deliberate.

Intuition

Strategists are Intuitive people that are always thinking and analyzing. Strategists are very deep and abstract. They are complex on the inside and see endless possibilities.

Thinking

Strategists are Thinkers that make decisions with their head. They are objective and logical. They are critical, impersonal and thick-skinned.

Judging

Strategists are structured and scheduled. They are controlled and responsible. They seek closure and enjoy completing tasks.

About Your Personality Type (continued)

(Your Type Profile continued)

Relationships

Social interaction is often the Strategist's greatest challenge since it requires setting aside their strategic thinking. They are not affectionate unless they feel very safe. They do not always know how they affect others and can appear insensitive. Since Strategists enjoy deep conversations, more shallow forms of social interaction are often seen as a waste of time. They want their relationships to serve a good purpose. Strategists honor commitments.

Work

Strategists analyze and strategize before they act. In their work they are organized and structured. They can be counted upon. They set high standards for themselves and believe they can achieve them. Coworkers find them private and hard to get to know. Others may perceive Strategists as aloof or annoyed when in reality they are serious and intense.

Learning

Strategists love to learn. They often excel in school and achieve all their goals. They are driven and self-disciplined. They thrive with the most theoretical and complex subjects. Strategists are in a constant quest for self-improvement, growth and self-competency. They are usually voracious readers.

A later chapter titled "Your Personal Growth" contains more information about your relationships, work and learning, including strategies and career matches.

Typical Strengths

The following are strong points that most INTJ Strategists possess.

- Good at listening
- Self-confident
- Highly intelligent
- Takes criticism well
- Honors commitments

Possible Weaknesses

Strategists sometimes have room for improvement in these areas.

- Dislikes communicating feelings
- Insensitive
- Can come across as arrogant
- Unwilling to take blame

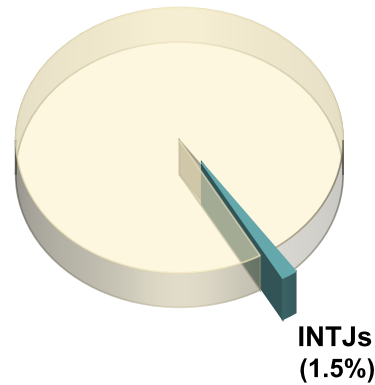
Conclusion

Strategists are gifted theorists. They thrive on understanding and formulating complex systems. Of all the personality types, Strategists are the most penetrating in thought and insight.

Their greatest contribution is their desire to produce mastery and achievement that reflects their brilliance.

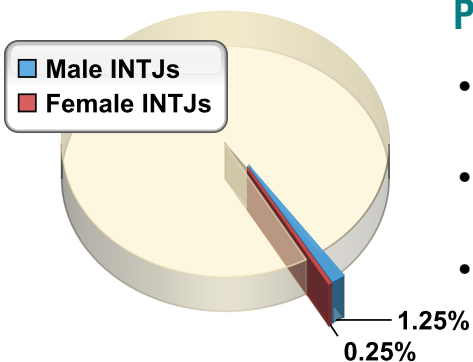


You in the Population



Population of Your Type

- INTJs make up 1.5% of all 16 personality types.
- INTJs are the second most rare personality type.
- Of the NT types, INTJs are the least common.

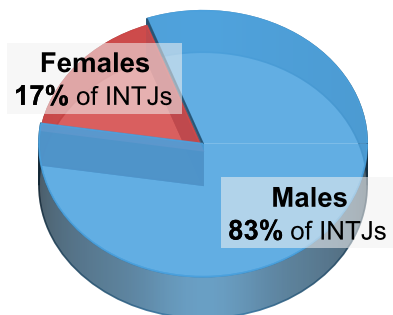


Population of Your Type by Gender

- 1 in every 40 males is an INTJ (2.5% of all males).
- 1 in every 200 females is an INTJ (0.5% of all females).
- Female INTJs are the least common type-gender combination (along with male INFJs).

Gender Difference Within Your Type

- There are significantly more male INTJs than there are female INTJs, with males outnumbering females nearly 5 to 1.
- One reason there are more male INTJs is that males tend to be Thinkers (T) while females are more often Feelers (F).



Your Cognitive Functions

You engage the world through four cognitive functions. Each function is directed outward toward people and surroundings (Extraverted) or inward toward your thoughts (Introverted). Your primary function is Introverted Intuition and secondary is Extraverted Thinking.

Introverted Intuition

Primary Function

You use this function most often. With Intuition (N), you process data through impressions, possibilities and meanings. Introverted Intuition enables you to have a sense about the future. It is the ability to grasp a pattern or plan. Information that is commonly hard to understand and dissect is more easily processed through Introverted Intuition.

Extraverted Thinking

Secondary Function

Your use of this function is moderately high. While Thinking (T), you make decisions based on logic. The Extraverted Thinking function enables you to organize and categorize items such as thoughts and arguments. It is the ability to see the logical consequences of actions. It follows sequence and organization.

Introverted Feeling

Tertiary Function

You use this function but to a lesser degree. When Feeling (F), you make decisions based on feelings, so the Introverted Feeling function allows you to know what you value. It is the ability to see through others and know what they are really like as if you had internal radar. When you identify a person with similar values, there is a desire to connect.

Extraverted Sensing

Least Function

You use this function least of the four. Through Sensing (S), you process data with your five senses. The Extraverted Sensing function allows you to process life through your experiences. It is being aware of what is seen, smelled, touched, heard and tasted. It is being energized by experience and living "in the moment."



Famous People of Your Type

Listed below are famous people as well as fictional characters that very likely match your personality type.

Famous Strategists (INTJs)

Dwight D. Eisenhower
American President

Thomas Jefferson
American President

Augustus Caesar
Roman Emperor

Sir Isaac Newton
Astronomer

Susan B. Anthony
Civil Rights Leader

Jane Austen
Author (Pride and Prejudice)

Angela Lansbury
Actress (Murder, She Wrote)

Peter Jennings
Journalist

C. S. Lewis
Apologist, Author

Martina Navratilova
Tennis Champion

Rudy Giuliani
New York City Mayor

General Colin Powell
U.S. Secretary of State

Lance Armstrong
Cyclist

Katie Couric
Television Journalist

Dan Akroyd
Actor, Comedian, Musician

Woodrow Wilson
American President

William F. Buckley, Jr.
Journalist

Maria Shriver
Journalist

Josephine Tey
English Author

Chester A. Arthur
Lawyer, American President

Arnold Schwarzenegger
Actor, California Governor

Fictional Strategists (INTJs)

Mr. Darcy
Pride and Prejudice

Gandalf
Lord of The Rings

Mr. Miyagi
The Karate Kid

Professor Moriarty
Sherlock Holmes

Rosencrantz
Hamlet

Ellen Ripley
Alien

Vicious
Cowboy Bebop

Dr. Robert Stonehill
Extraordinary Measures

Michael Corleone
The Godfather

Marsellus Wallace
Pulp Fiction

Mr. Burns
The Simpsons

Dr. Jonathan Crane
Batman Begins



Career Matches for Your Type

INTJs may find satisfaction with the following careers which tend to match well with their Strategist personality. This list is not exhaustive and these are not guaranteed to be perfect matches for you but this may be a helpful starting point if you are planning to pursue a new career.

- Business Administrator
- Computer Programmer
- Computer Specialist
- Corporate Strategist
- Dentist
- Engineer
- Entrepreneur
- Judge
- Lawyer/Attorney
- Manager
- Medical Doctor
- Military Officer
- Organization Founder
- Professor
- Psychologist
- Researcher
- Scientist
- Systems Analyst
- Teacher

These are career matches for INTJs in general. See the "Your Career Matches" chapter for career matches prepared for you based on your unique results.

Your Multiple Intelligences

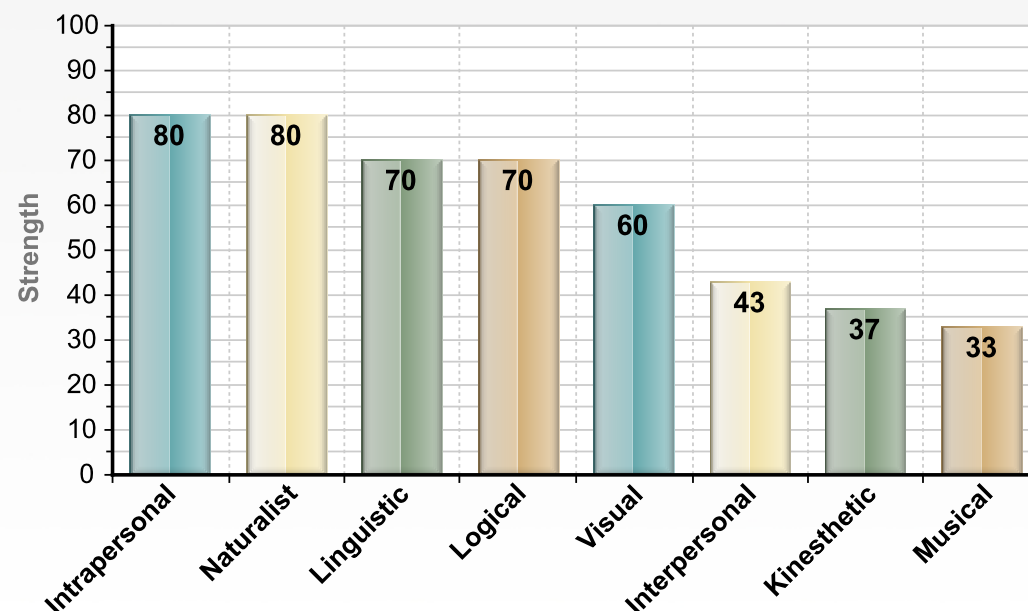
Your top three are **Intrapersonal**, **Naturalist** and **Linguistic**

Introduction to Multiple Intelligences

Howard Gardner, a graduate of Harvard University and a developmental psychologist, developed the theory of Multiple Intelligences in 1986. Gardner believes that intelligence, the way it has traditionally been understood (logically, as with I.Q. tests), does not explain the wide variety of human abilities. The theory of Multiple Intelligences suggests that we excel with different types of intelligence.

In addition to being logical and *Number Smart*, a person might also be *Word Smart*, *People Smart* or *Picture Smart*. Gardner has identified the following intelligences: Verbal/Linguistic, Logical/Mathematical, Visual/Spatial, Bodily/Kinesthetic, Musical, Intrapersonal, Interpersonal and Naturalist. These will be explained in detail along with your results on the following pages.

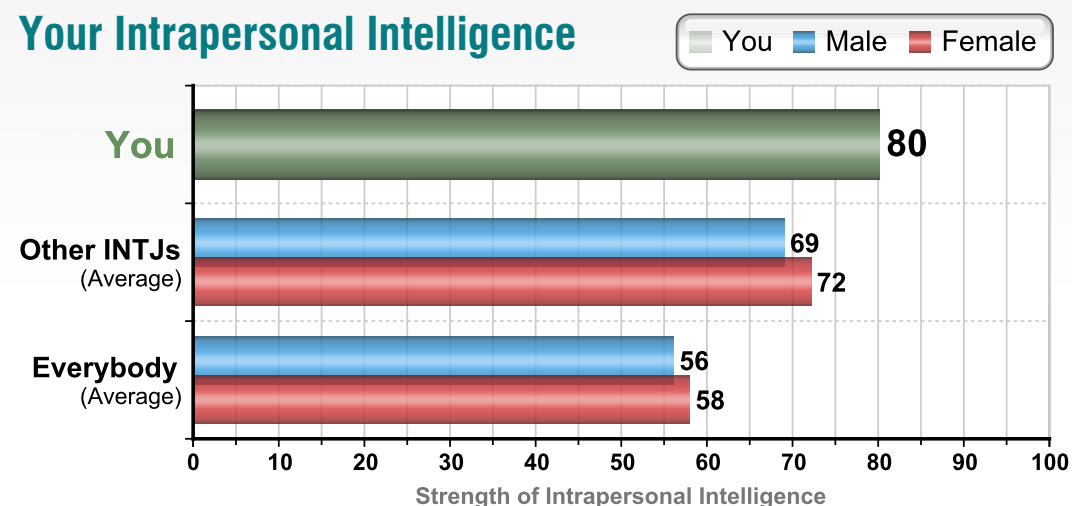
Strength of Your Multiple Intelligences



Your Intrapersonal Intelligence

Intrapersonal is one of your stronger intelligences. See how you compare to other INTJs and the general population.

Your Intrapersonal Intelligence



About Intrapersonal Intelligence

People with intrapersonal intelligence are adept at looking inward and figuring out their own feelings, motivations and goals. They are quintessentially introspective. They analyze themselves and seek understanding. People with intrapersonal intelligence are intuitive and usually introverted. They learn independently and through reflection.

Philosophy, psychology and theology are often of interest to people with intrapersonal intelligence. They enjoy journaling because it helps them learn about themselves. They are also good at helping others understand themselves. They are able to predict the reactions of themselves and others.

Intrapersonal is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics of Intrapersonal Intelligence

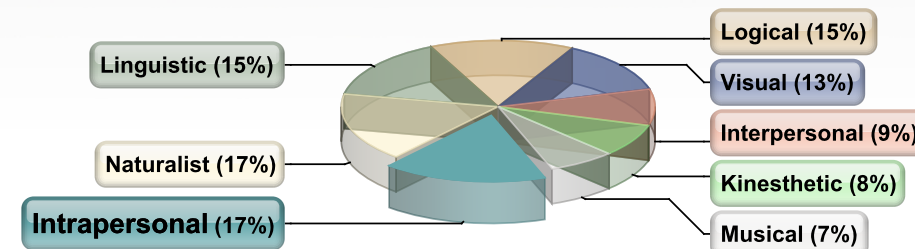
- Intuitive
- Self-aware
- Spends time reflecting
- Likes to learn about self
- Philosophical
- Independent
- Enjoys journaling
- Works well alone
- Usually introverted
- Interested in self-employment

Possible Careers for High Intrapersonal Intelligence

- Entrepreneur
- Farmer
- Historian
- Inventor
- Librarian
- Philosopher
- Psychologist
- Scientist
- Theologian
- Writer

Intrapersonal Among Your Other Intelligences

This pie chart represents the overall strength of your Intrapersonal Intelligence in relation to your other intelligences.



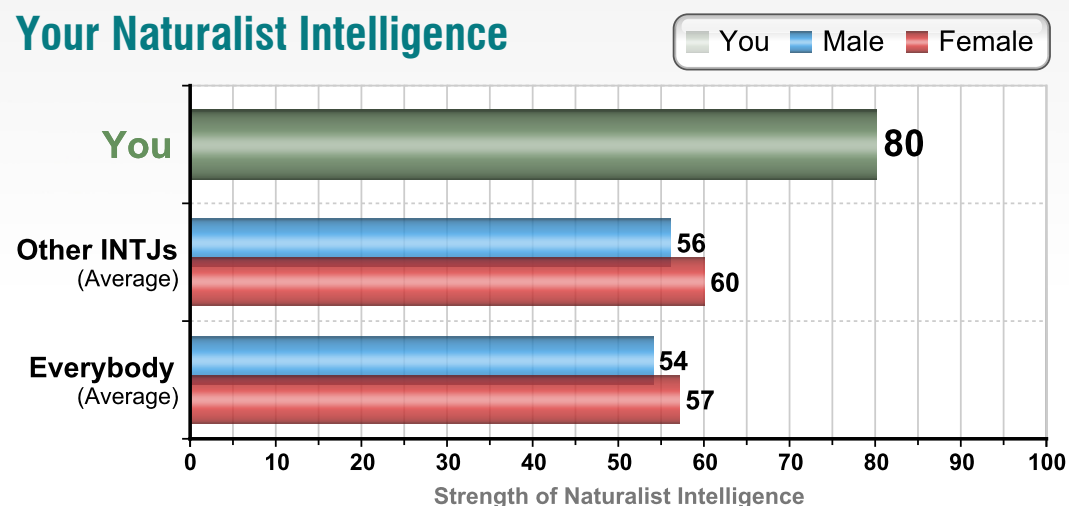
"No one ever told me that grief felt so like fear."

—C. S. Lewis

Your Naturalist Intelligence

Naturalist is one of your stronger intelligences. A comparison of your score with others is represented in this chart.

Your Naturalist Intelligence



About Naturalist Intelligence

People with Naturalist intelligence have a sensitivity to and appreciation for nature. The Naturalist intelligence focuses on how people relate to their natural surroundings. Naturalists have a special ability to grow plants, vegetables and fruit. They have an affinity for animals and are good at training and understanding them.

Naturalists can easily distinguish patterns in nature. They are aware of and intrigued by weather phenomena. They are good at discovering the wonders of nature. Naturalists love to walk, climb, camp and hike. They enjoy the outdoors. People with Naturalist intelligence are inspired and rejuvenated by nature.

Characteristics of Naturalist Intelligence

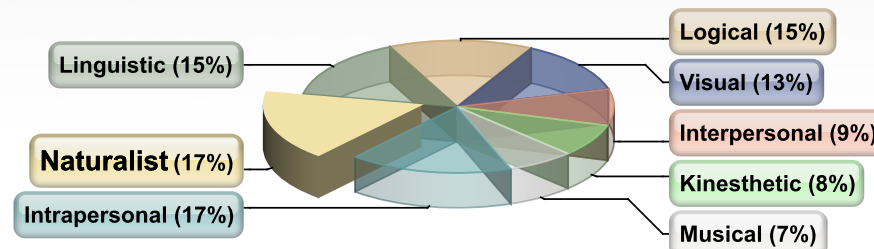
- Notices natural patterns
- Learns through natural contact
- Upset by pollution
- Comfortable with animals
- Good at gardening
- Appreciates plants
- Appreciates scenic views
- Inspired by nature
- Enjoys outdoor activities
- Aware of weather changes

Possible Careers for High Naturalist Intelligence

- Animal Trainer
- Breeder
- Farmer
- Park Ranger
- Geologist
- Horticulturist
- Landscaper
- Marine Biologist
- Veterinarian
- Zookeeper

Naturalist Among Your Other Intelligences

This pie chart represents the overall strength of your Naturalist Intelligence in relation to your other intelligences.



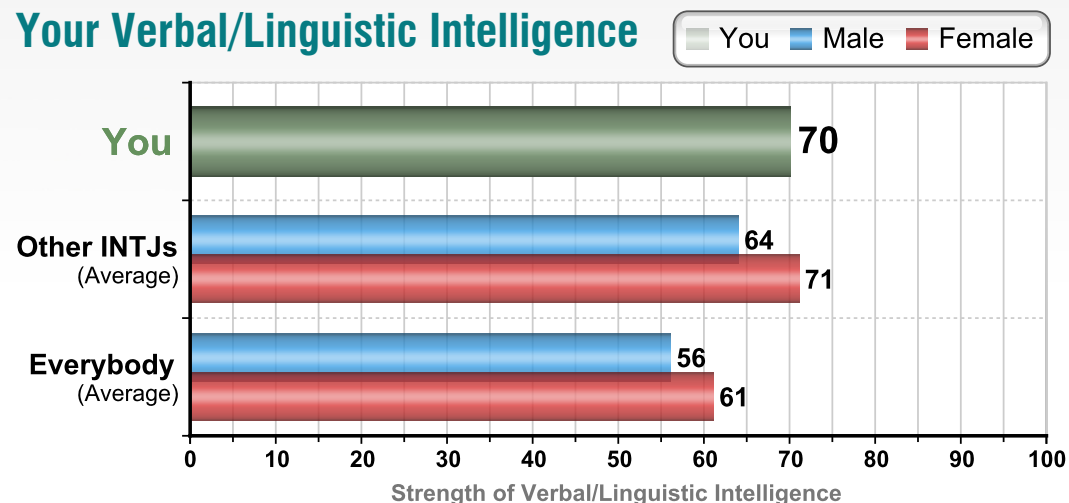
"Earth and sky, woods and fields, lakes and rivers, the mountain and the sea, are excellent schoolmasters, and teach some of us more than we can ever learn from books."

—John Lubbock

Your Verbal/Linguistic Intelligence

Verbal/Linguistic is one of your stronger intelligences. The strength of your Linguistic intelligence is graphed below.

Your Verbal/Linguistic Intelligence



About Verbal/Linguistic Intelligence

People with Linguistic intelligence love words. They enjoy reading and writing. Linguistic people are often gifted at learning languages. They appreciate the complexities of sentence structure, word structure, meaning and sound. They savor convoluted words and are quick at learning them. They possess rich vocabularies.

School is an area in which people with Linguistic intelligence often do well. They enjoy lectures and taking notes. They also have the ability to teach others and communicate complex concepts. People with Linguistic intelligence are adept at communicating through the written word and seek to hone their skills.

Verbal/Linguistic is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics

of Verbal/Linguistic Intelligence

- Enjoys writing
- Good at editing
- Avid Reader
- Uses fancy words
- Enjoys word games
- Speaks of what they read
- Remembers quotes
- Likes puns and rhymes
- Enjoys foreign languages
- Loves English class

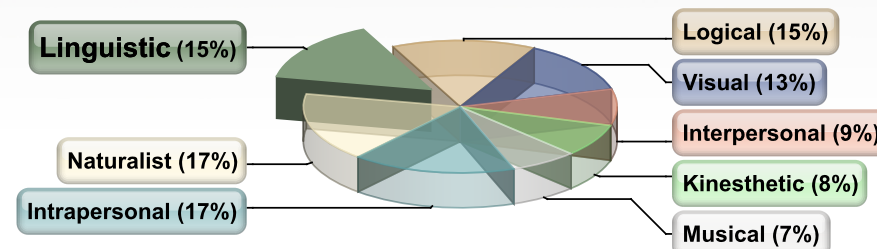
Possible Careers

for High Linguistic Intelligence

- Copywriter
- Court Reporter
- Editor
- Journalist
- Lecturer
- Broadcaster/Newscaster
- Speech Pathologist
- Teacher
- Translator/Interpreter
- Writer

Verbal/Linguistic Among Your Other Intelligences

This pie chart represents the overall strength of your Verbal/Linguistic Intelligence in relation to your other intelligences.



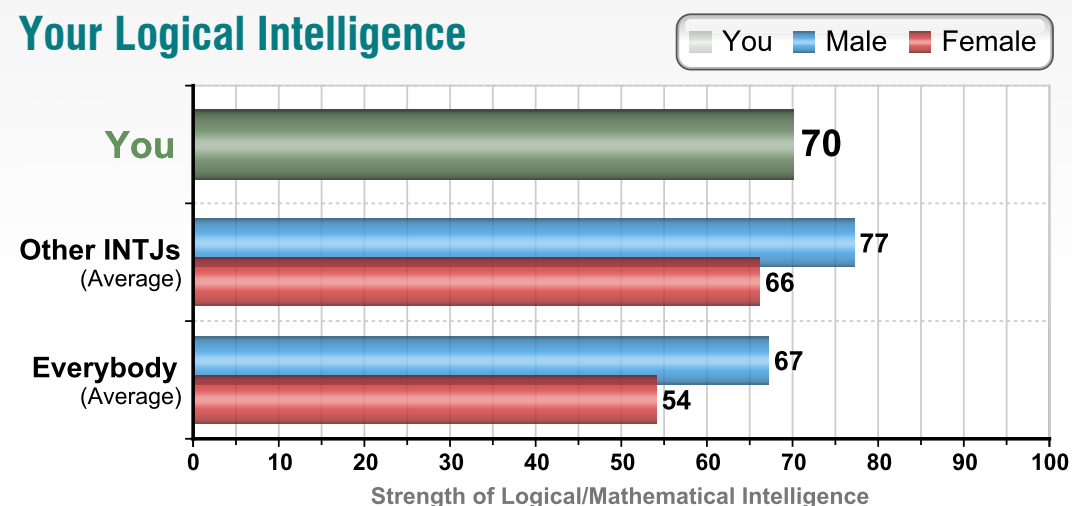
"A poet is, before anything else, a person who is passionately in love with language."

—W. H. Auden

Your Logical/Mathematical Intelligence

Logical/Mathematical is one of your stronger intelligences. Your score along with the averages of others is represented below.

Your Logical Intelligence



About Logical/Mathematical Intelligence

People with Logical intelligence process information through logic and reason. They are attracted to investigation by means of the scientific method. They do well with quantitative methods that rely on the researcher's ability to observe and reach a verifiable conclusion.

They dislike nebulous assumptions and subjective analysis. Instead, they trust hard facts and numerical data. They seek accuracy and precision in their learning and work. Their mind is complex and works like a computer. Logical Intelligence thrives on mathematical models, measurements, abstractions and complex calculations.

Logical/Mathematical is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics of Logical/Mathematical Intelligence

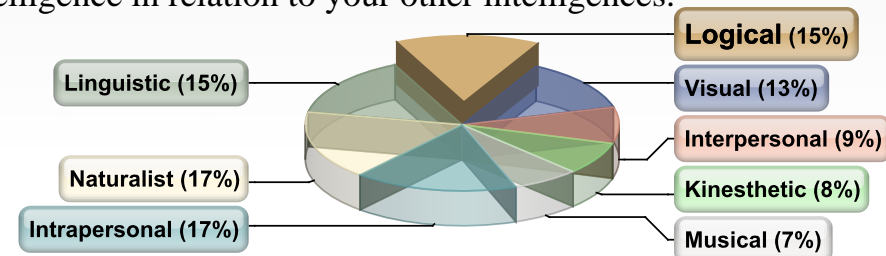
- Rational
- Objective
- Good at strategy games
- Likes numbers
- Seeks precision
- Grasps complex data
- Factual
- Logical
- Good at math
- Appreciates science

Possible Careers for High Logical Intelligence

- Accountant
- Computer Programmer
- Engineer
- Financial Planner
- Lawyer/Attorney
- Mathematician
- Medical Doctor
- Military Officer
- Scientist
- Technical Writer

Logical/Mathematical Among Your Other Intelligences

This pie chart represents the overall strength of your Logical Intelligence in relation to your other intelligences.



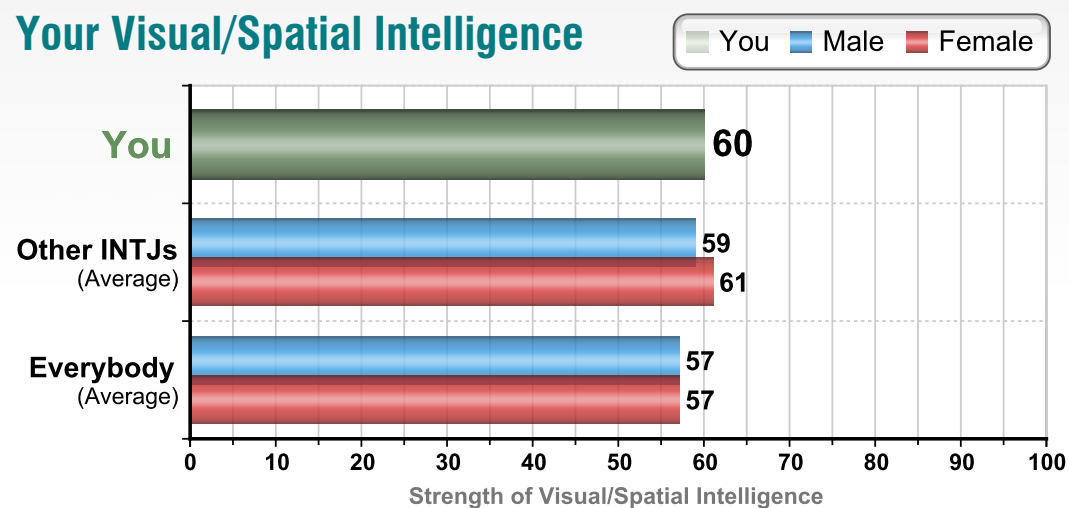
"A good designer must rely on experience, on precise, logic thinking; and on pedantic exactness. No magic will do."

—Niklaus Wirth

Your Visual/Spatial Intelligence

Your Visual/Spatial Intelligence is moderately strong. You can compare your score with the averages of others below.

Your Visual/Spatial Intelligence



About Visual/Spatial Intelligence

People with Visual/Spatial intelligence are very aware of their surroundings and are good at remembering images. They have a keen sense of direction and often enjoy maps. They have a sharp sense of space, distance and measurement.

People with Visual intelligence learn well through visual aids such as graphs, diagrams, pictures and colorful displays. They usually enjoy visual arts such as drawing, painting and photography. They can visualize anything related to art, fashion, decoration and culinary design before creating it.

Visual/Spatial is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics

of Visual/Spatial Intelligence

- Notices colors and shapes
- Can visualize anything
- Good at visual puzzles
- Enjoys geometry
- Loves to draw and paint
- Enjoys photography
- Appreciates books with pictures
- Good with directions
- Remembers places vividly
- Good at artistic composition

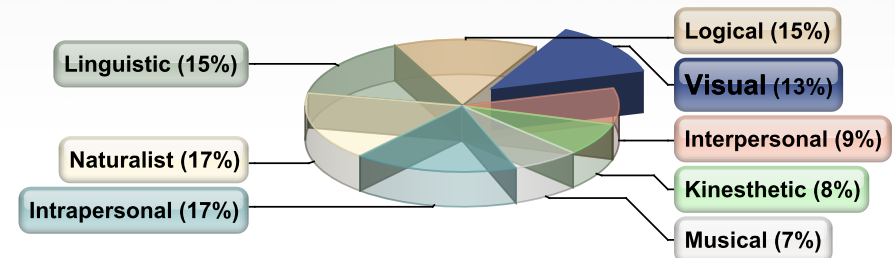
Possible Careers

for High Visual/Spatial Intelligence

- Architect
- Art Director
- Artist
- Computer Animator
- Fashion Designer
- Graphic Designer
- Interior Decorator
- Photographer
- Video Editor
- Web Designer

Visual/Spatial Among Your Other Intelligences

This pie chart represents the overall strength of your Visual/Spatial Intelligence in relation to your other intelligences.



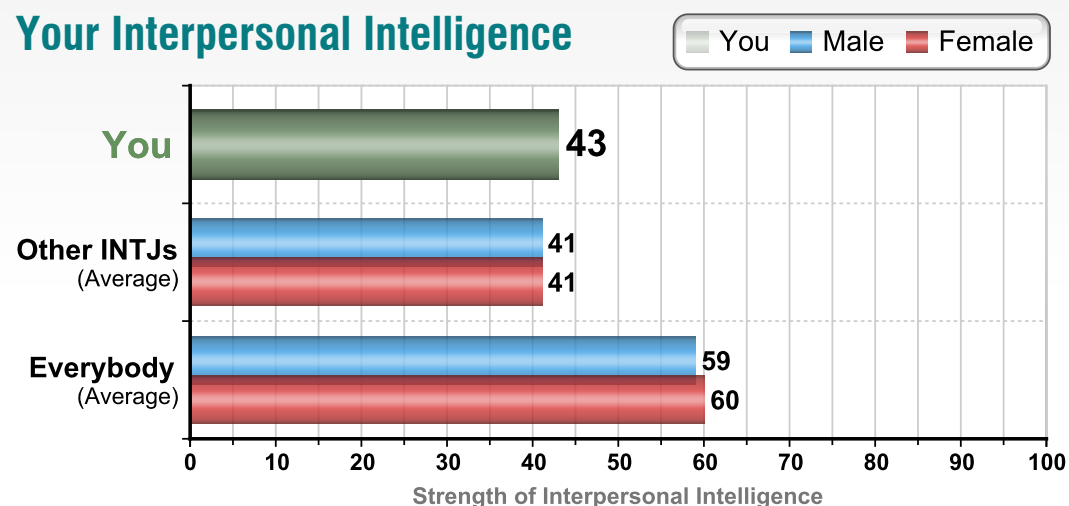
"I think I understand something about space. I think the job of a sculptor is spatial as much as it is to do with form."

—Anish Kapoor

Your Interpersonal Intelligence

Interpersonal is not one of your primary intelligences. View your score below along with a comparison of averages by gender.

Your Interpersonal Intelligence



About Interpersonal Intelligence

People with Interpersonal intelligence thrive with social interaction. They are gifted at establishing rapport with strangers and make friends easily. They are adept at reading, empathizing and understanding others. People with Interpersonal intelligence work well with others and often have many friends. They are masters at collaboration.

Interaction, dialogue and lively discussions are ways in which people with Interpersonal intelligence learn. They are enthusiastic and lively. Others often seek them out for advice, help and comfort. They are good at making others feel welcome and often reach out to outsiders. They are inclusive of others. *The more the merrier.*

Interpersonal is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics of Interpersonal Intelligence

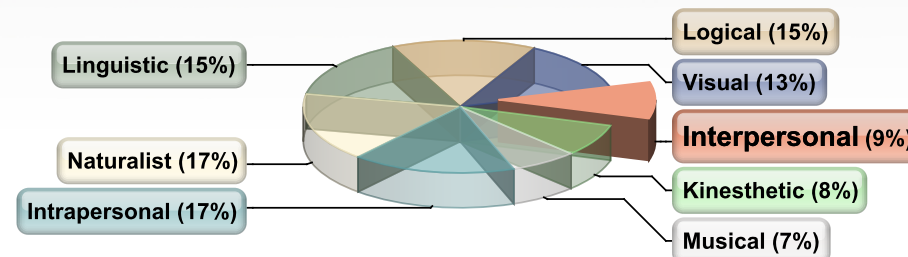
- Extraverted
- Enjoys social events
- Loves crowds
- Empathetic
- Enjoys teaching others
- Has many friends
- Enjoys team sports
- Counsels others
- Loves meeting new people
- Sensitive to others

Possible Careers for High Interpersonal Intelligence

- Clergy
- Counselor
- Diplomat
- Politician
- Public Relations
- Receptionist
- Sales Agent
- Social Worker
- Supervisor
- Teacher

Interpersonal Among Your Other Intelligences

This pie chart represents the overall strength of your Interpersonal Intelligence in relation to your other intelligences.

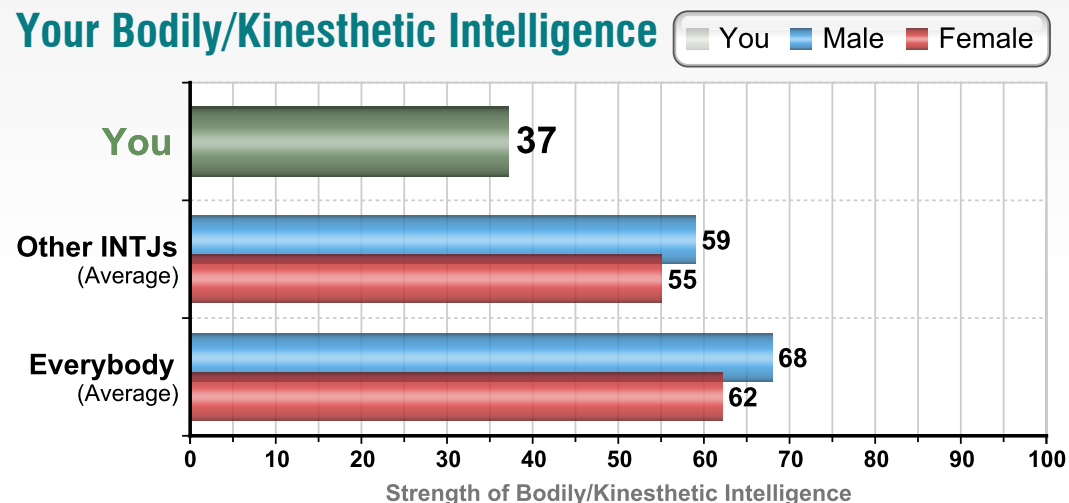


"I'm more interested in interpersonal relationships—between lovers families, siblings. That's why I write about how we treat each other."
—Terry McMillan

Your Bodily/Kinesthetic Intelligence

Bodily/Kinesthetic is not one of your primary intelligences. See how you compare to other INTJs and everybody else.

Your Bodily/Kinesthetic Intelligence



About Bodily/Kinesthetic Intelligence

People with Kinesthetic intelligence learn through movement and experimentation. They enjoy sports and activities that require physical exertion and mastery. Some Kinesthetic people enjoy the artistic side of movement such as dance or any kind of creative movement. These artistic types enjoy acting and performing in front of an audience.

People with Kinesthetic intelligence enjoy building things and figuring out how things work. They like to use their hands and are very active. They have excellent motor skills and coordination. They are very physical and are keenly aware of their bodies.



Bodily/Kinesthetic is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics

of Bodily/Kinesthetic Intelligence

- Learns by doing
- Well-coordinated
- Good with hands
- Enjoys sports
- Seeks excitement
- Very active
- Crafty
- Energetic
- Enjoys the outdoors
- Athletic

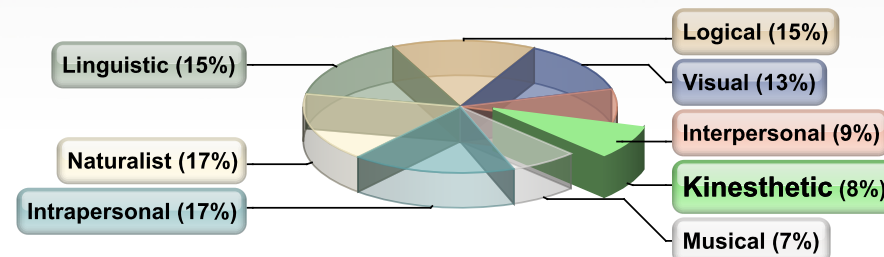
Possible Careers

for High Kinesthetic Intelligence

- Actor/Actress
- Athlete
- Carpenter
- Construction Worker
- Farmer
- Firefighter
- Park Ranger
- Mechanic
- Paramedic/EMT
- Physical Therapist

Bodily/Kinesthetic Among Your Other Intelligences

This pie chart represents the overall strength of your Bodily/Kinesthetic Intelligence in relation to your other intelligences.



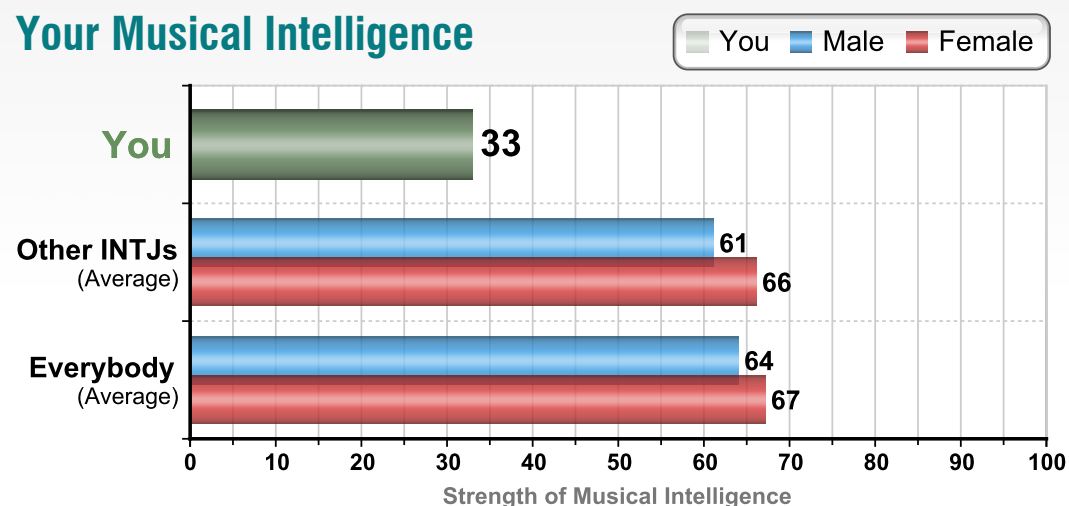
"Coming from a farming background, I saw nothing out of the ordinary in running barefoot, although it seemed to startle the rest of the athletics world."

—Zola Budd

Your Musical Intelligence

Musical is not one of your primary intelligences. The strength of your Musical intelligence is shown on this chart.

Your Musical Intelligence



About Musical Intelligence

People with Musical intelligence recognize sounds and tones with ease. They appreciate music and rhythm. They have a "good ear" for music and can easily learn songs and melodies. They notice when someone is singing off-key. People with musical intelligence are good at imitating sounds or other people's voice or intonation.

Rhythm and music can be a way for them to memorize concepts. Some people with musical intelligence are especially gifted at composing, singing or playing an instrument. They often have a song running through their head. They often learn well through lectures since they are highly auditory.

Musical is one of eight intelligences. A person can be strong in some while weaker in others.

Characteristics of Musical Intelligence

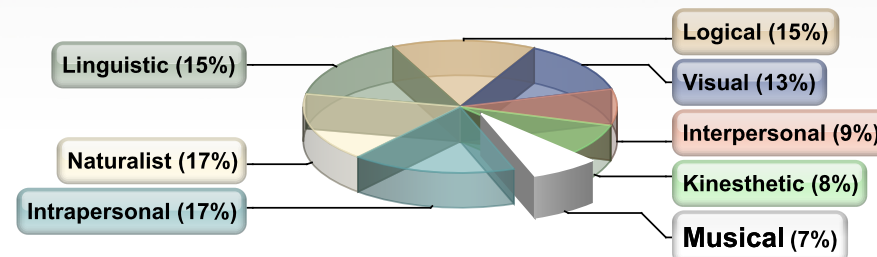
- Highly auditory
- Can memorize songs
- Has good rhythm
- Notices off-key notes
- Enjoys different sounds
- Likes to sing
- Whistles or taps foot
- Talented with instruments
- Gifted at composing
- Sensitive to noise

Possible Careers for High Musical Intelligence

- Choir Director
- Composer
- Conductor
- Disc Jockey
- Music Teacher
- Musician
- Record Producer
- Singer
- Songwriter
- Studio Technician

Musical Among Your Other Intelligences

This pie chart represents the overall strength of your Musical Intelligence in relation to your other intelligences.



"If a composer could say what he had to say in words he would not bother trying to say it in music."

—Gustav Mahler

Your Learning Styles

Discover how you learn by
hearing, seeing and doing

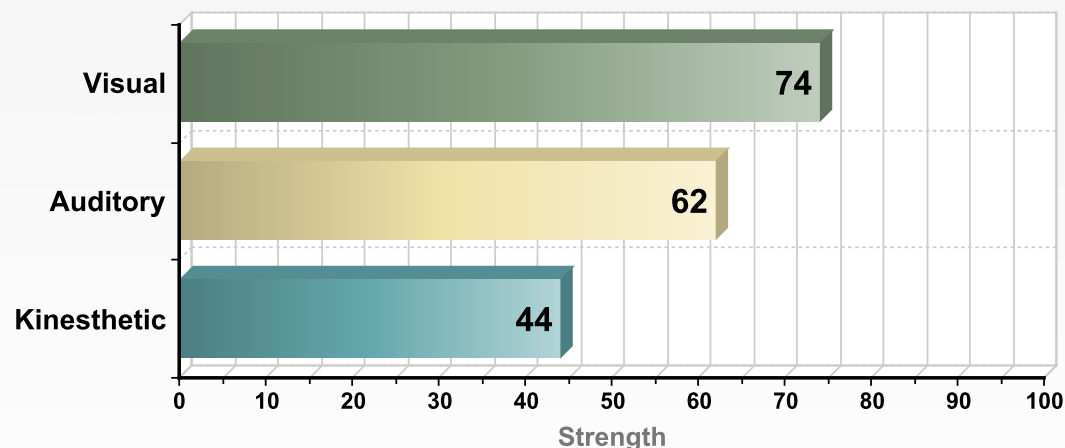
Introduction to Learning Styles

Learning Styles is a theory that suggests people learn better using different methods of learning. We perceive information using our senses. The three most practical senses in learning environments are sight, hearing and touch. The VAK model categorizes these sensory methods of learning as Visual (V), Auditory (A) and Kinesthetic (K) learning styles.

While most people have a dominant learning style, nobody has just one learning style. Everyone uses each of the learning styles to some degree. Some are stronger in one style while others have even strength in all styles. The reality is that we all have a custom "learning style" that is, in varying degrees, a combination of Visual, Auditory and Kinesthetic learning.

It is useful to know the strength of your learning styles as they relate to each other. This allows you to focus on maximizing your learning potential. Recognizing your strengths also helps you to seek learning opportunities that cater to your combination of learning style strengths. In recent years, many educators have started using knowledge of Learning Styles (and Multiple Intelligences) to improve teaching methods in order to reach learners of all types

Strength of Your Learning Styles



Visual Learning and You

Visual is your primary learning style.

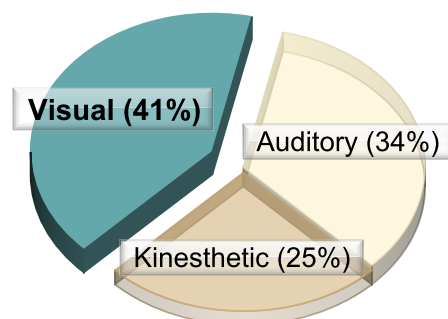
Visual style is learning by *seeing*. You learn visually whenever you gain information from sight. This includes more than just the viewing of pictures and your surroundings. Visual learning also encompasses the written word.

Visual learners benefit greatly from teaching that utilizes illustrations, charts, diagrams, videos, etc. They often feel a need to convert spoken instruction into visual form by taking notes.

Characteristics of a Visual Learner

- Good at remembering people's faces
- Accurately recognizes body language and facial expressions
- Able to picture things in their mind
- Good at taking notes in the form of text and doodles
- Comprehends visual information such as charts, graphs and diagrams
- Recalls appearances with ease
- Appreciates pictures and illustrations in books
- Enjoys learning from video presentations
- Learns well from flash cards
- Notices visual details that others might miss

Your Visual Learning Style
Comparison of Relative Strength



Auditory Learning and You

Auditory is your secondary learning style.

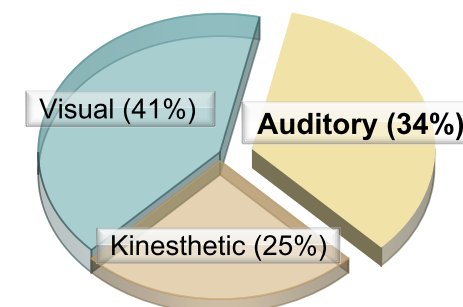
Auditory style is learning by *hearing*. This type of learning is helpful in the classroom environment. During a lecture, an auditory learner is able to comprehend, process and retain the information provided.

Auditory learning is not only the ability to listen to spoken word and interpret tone, but to do so with a high level of accuracy and efficiency. Learners with strong auditory ability are able to hear and comprehend without missing much.

Characteristics of an Auditory Learner

- Good at remembering people's names
- Recalls spoken information with ease
- Aware of and easily distracted by sounds
- Enjoys listening to audio books and storytelling
- Often skilled at speaking
- Prefers classes in lecture format
- May record lectures to hear again later
- Benefits from reading out loud
- Enjoys rhymes and rhythmic pattern in language
- Benefits from group discussions

Your Auditory Learning Style
Comparison of Relative Strength





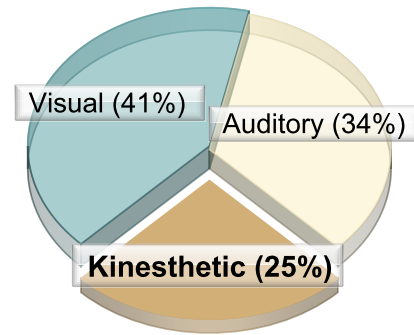
Kinesthetic Learning and You

Kinesthetic is your least preferred learning style.

Kinesthetic style is learning by *doing*. You learn in this manner whenever you capture new information through the process of physical activity. It is often referred to as a hands-on learning experience.

Consider how you learned to ride a bicycle. You learned by getting on a bike to experience and practice balancing, steering and pedaling. This experience ultimately taught you how to ride.

Your Kinesthetic Learning Style
Comparison of Relative Strength

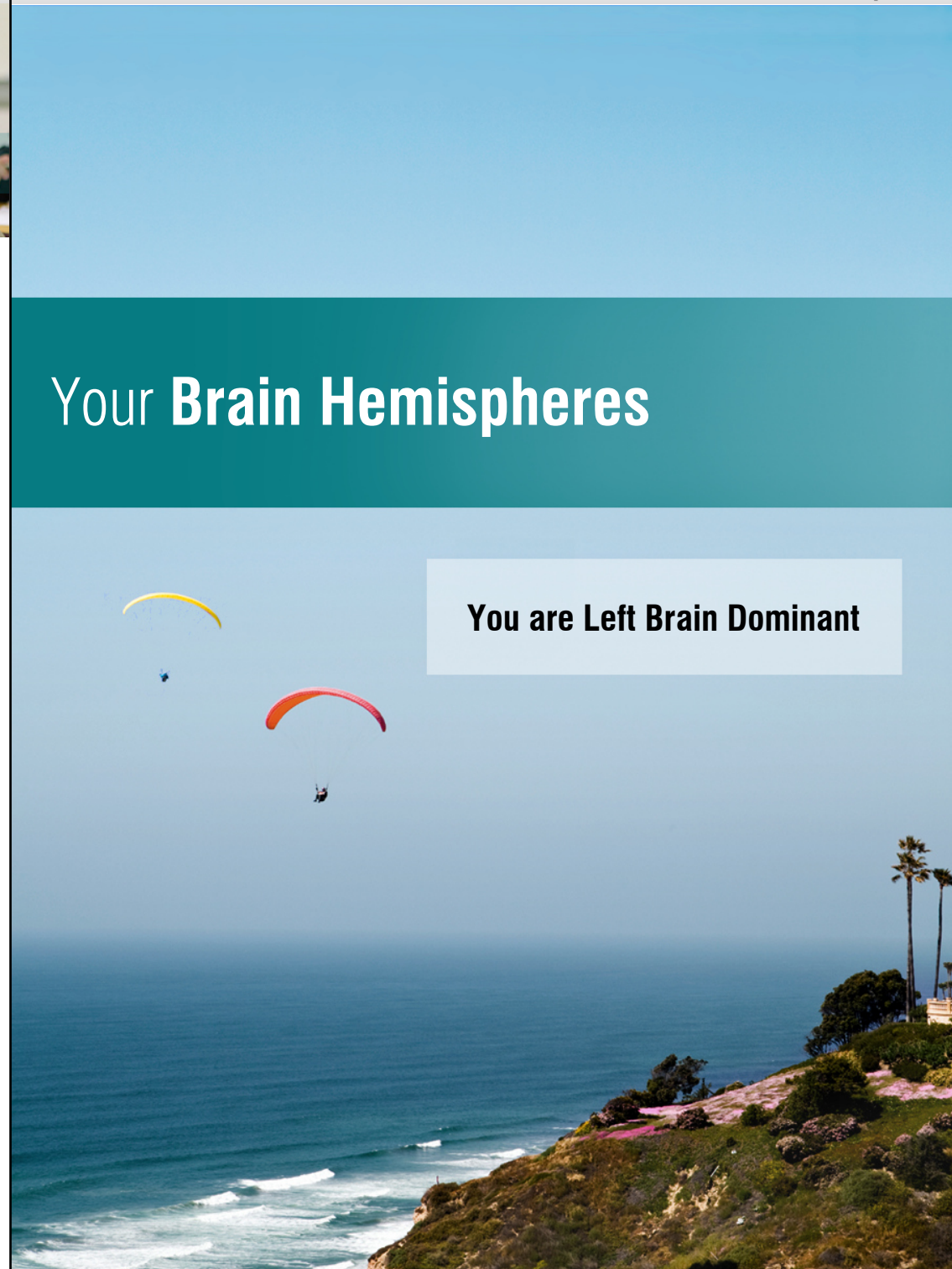


Characteristics of a Kinesthetic Learner

- Good at learning through hands-on experience
- Often bored with traditional textbook learning
- Likes to move around and explore their environment
- Usually enjoys athletics and physical education
- Likes to touch objects and people
- Would rather participate than watch
- Appreciates opportunities to go on field trips
- Gets satisfaction from building with their hands
- Enjoys classes with physical experiments
- Can become restless without physical activity

Your Brain Hemispheres

You are Left Brain Dominant



Your Brain Hemispheres

There are two sides of your brain known as hemispheres. Your left hemisphere controls the right side of your body and deals with logical thought and linguistic function. Your right hemisphere controls the left side of your body and deals with abstract thought and spatial orientation.

Neuropsychologist Roger W. Sperry developed the right brain – left brain theory in 1960. He believed that the human brain is right or left side dominant and that each side of the brain controls different types of thinking. Some individuals utilize both sides of their brains equally (all use both to some degree) but most people have a greater tendency to think in a certain way.

The majority of people are left brain dominant. Although the typical school environment in modern times tends to favor left brain thinkers with expectations of logical thought and practical action, right brain thinkers who tend to be more imaginative and "outside the box" are equally valuable. Interestingly, right brain dominant people are often left-handed (since each hemisphere controls the opposite side's hand) which coincides with right brain dominant people being less common (as left-handed people are less common).

Understanding the right brain – left brain theory helps you understand yourself better. It improves your ability to study, learn and process information. It also informs you about the reasons why you prefer certain activities or have certain interests.



Clinton's Brain Hemispheres Usage

Based on your results, this chart illustrates which half of your brain is the dominant half and to what extent.



Left Brain Characteristics

- Logical
- Linguistic
- Practical
- Realistic
- Sequential
- Analytical
- Strategic
- Knows
- Likes Math
- Likes Reason
- Likes Science
- Critical Thinking

Right Brain Characteristics

- Intuitive
- Creative
- Imaginative
- Idealistic
- Random
- Appreciates
- Believes
- Recognizes Faces
- Expresses Emotions
- Likes Music
- Likes Art
- Sees the "Big Picture"

Your Personal Development

Gain insight into your personal
relationships, work and learning

Education and You

Intellectuals (NTs) such as yourself have the ability to acquire, process and master large amounts of information. They have a passion for learning, are inventive and creative. When motivated, their insatiable curiosity leads them to excel in academic endeavors. NTs are attracted to logical investigation and critical experimentation. They are able to decipher the complexities of science, technology and philosophy. Although school is often their natural habitat, if the class content is not challenging, they can become bored. However, if the subject interests them, NTs thrive in academia like few others.

Your learning styles indicate that you learn best by pictures, illustrations, diagrams, charts, demonstrations, videos and visual presentations. This is your Visual learning style. Although you also learn by hearing and doing, seeing is your main mode of learning.

Strategies for School and Learning

Based on Your Personality Results

- Apply your intellectual abilities and organized nature to your educational endeavors.
- Consider learning opportunities that allow you to work independently and that provide a challenge.
- Take advantage of training that will qualify you to carry out strategic and analytical work.
- Take advantage of visual learning by converting what you hear into note form. Use color coding, illustrations, diagrams and concept maps.
- Study areas of interest that you enjoy (increases motivation) and that you have a natural talent for (refer to your Multiple Intelligences).



Your Relationships

The essence of life is relationships. Individual success is closely related to interpersonal abilities. Knowing how your personality plays a role in relationships is crucial to living a fulfilling life.

Intellectuals are imaginative and independent. They are interested in the ideas and thoughts of others. Others enjoy their deep insights and their enthusiasm. Friends and family alike can learn from the Intellectual's wealth of knowledge in one or more areas. One of the greatest quality of an Intellectual is their thick skin. They take criticism well, can handle conflict and do not get their feelings hurt easily. Their style of communication is direct.

In their romantic relationships, Intellectuals look for mates that will discuss things deeply with them. They often seek independence within the relationship and make healthily competitive, pragmatic partners.

Strategies for Your Relationships

Based on Your Personality Results

- Be intentional about expressing your feelings to the people who are closest to you and that you trust the most.
- Seek relationships with people who are like-minded in interest and who also value intelligent thought.
- Before speaking, consider how your words might be interpreted by other people.
- Focus on developing your listening and communication skills to a maximum. They are important elements in every relationship.
- Be yourself when pursuing a new romantic relationship. Otherwise, with time, your partner will perceive that you have changed.



Your Work and Career

Adults spend many hours at work. This reality is why career decisions are among the most important in life. Meaningful work experiences are energizing and fulfilling. Understanding how personality is connected to career satisfaction is important.

Intellectuals (NTs) bring valuable qualities to the work place. They are knowledgeable, self-confident and competent. People who work for them appreciate their vision and insightful contributions. They are future-oriented and creative leaders.

Intellectuals thrive in environments where they have freedom to inquire, investigate and create. They deeply dislike routine and incompetence. They are independent and are not likely to stay "inside the box". Their greatest addition to the working environment is their originality and expertise.

Strategies for Your Work and Career

Based on Your Personality Results

- Focus on your work-related strengths including your adaptability, decisiveness and organizational skills.
- Seek positions that offer sufficient challenge and that stimulate your mind.
- Consider employment that allows you a certain level of independence and that encourages your ability to strategize.
- Use your Visual learning style to your advantage when learning new skills that will help you work better and further your career.
- When pursuing a career or position, choose one that matches your personality, talents and interests. See *Your Career Matches* next.



Your Career Matches

Earlier in your report, general career matches were shown for your personality type, intelligences, etc. Listed below are careers related specifically to *your personal results* across many categories (**top matches highlighted**). Keep in mind that these are only suggestions and that there are other careers that you might find satisfaction with.

- Actor/Actress
- Animal Trainer
- Breeder
- Business Administrator
- Computer Programmer
- **Computer Specialist**
- Copywriter
- Corporate Strategist
- Court Reporter
- Dentist
- **Editor**
- **Engineer**
- **Entrepreneur**
- **Farmer**
- **Park Ranger**
- Geologist
- Historian
- Horticulturist
- Inventor
- Journalist
- Judge
- Landscaper
- Lawyer/Attorney
- Lecturer
- Librarian
- Manager
- Marine Biologist
- Medical Doctor
- Military Officer
- Broadcaster/Newscaster
- Organization Founder
- Philosopher
- **Professor**
- **Psychologist**
- **Researcher**
- **Scientist**
- Speech Pathologist
- Speech Writer
- Systems Analyst
- **Teacher**
- Theologian
- Translator/Interpreter
- Veterinarian
- Web Designer
- **Writer**
- Zookeeper



Your Strengths

The following list of strengths was compiled based on your personal results. We want to encourage you with this list. Focus on what you are good at. If there are strengths on this list that you do not feel you possess, you may be able to develop them with relative ease since they are closely related to your personality.

- Can handle criticism
- Operates well outdoors
- Analytical thinker
- Intellectually-minded
- Skilled at visual learning
- Good at explaining things clearly
- Comfortable with animals
- Well-organized
- Self-aware
- Self-confident
- Good at listening
- Adept at looking inward
- Disciplined nature
- Able to picture things in your mind
- Commitment-honoring
- Notices visual details
- Flexible and adaptable
- Able to work independently
- Talented with words
- Able to conceptualize
- High linguistic intelligence
- Quick at making decisions
- Aware of natural surroundings
- Good at strategizing

Conclusion

This concludes your comprehensive personality report.

We hope it has been an informative read and an enjoyable experience. Now that you possess certain knowledge about yourself (and others), we trust that you have started on a path to a more effective and fulfilling life. Remember to focus on your strengths and *reach for the stars* in all that you do.

You can hang onto the downloadable PDF version of your report for future reference as well as log into your Personality Max account to view your report online from anywhere. To learn even more, please see *Further Learning* on the next page. There are several resources that we can recommend to you.

We wish you the best of luck in all of your endeavors, both personal and professional alike.

Best regards,

The Personality Max Team

Further Learning

The following books are recommended for further exploration.

Type Talk: *The 16 Personality Types That Determine How We Live, Love, and Work* by Otto Kroeger and Janet M. Thuesen

Please Understand Me II: *Temperament, Character, Intelligence* by David Keirsey

Personality Type: *An Owner's Manual* by Lenore Thomson

Just Your Type: *Create the Relationship You've Always Wanted Using the Secrets of Personality Type* by Paul D. Tieger and Barbara Barron-Tieger

Nurture by Nature: *How to Raise Happy, Healthy, Responsible Children Through the Insights of Personality Type* by Paul D. Tieger, Barbara Barron-Tieger and E. Michael Ellovich

Type Talk at Work: *How the 16 Personality Types Determine Your Success on the Job* by Otto Kroeger, Janet M. Thuesen and Hile Rutledge

Do What You Are: *Discover the Perfect Career for You Through the Secrets of Personality Type* by Paul D. Tieger and Barbara Barron-Tieger

Frames Of Mind: *The Theory Of Multiple Intelligences* by Howard E. Gardner

Of Two Minds: *The Revolutionary Science of Dual-Brain Psychology* by Fredric Schiffer, M.D.

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